

# Call for Exhibitors with

# Infection Control, Hygiene, PPE, Disposable Products!

Contact us NOW for details on Exhibiting! [INQUIRY FORM](#)

Do you have products for Infection Control, Prevention, Hygiene and various disposables?  
If YES, exhibiting at MEDICAL JAPAN is your best choice for your business expansion!

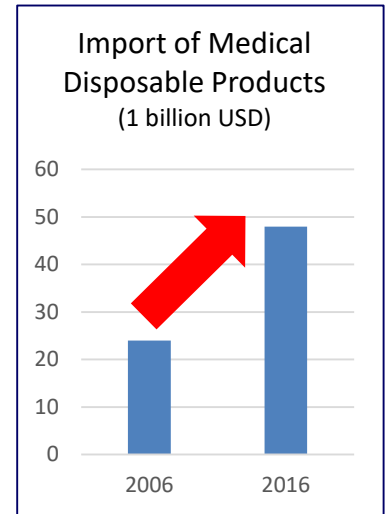
## 1. Increasing Import of Disposable Products

During 2006 to 2016, in 10 years, the amount of medical disposables imported from overseas to Japan doubled from **USD 24 billion** → **USD 48 billion**.

## 2. Increasing Demand

Due to the global spread of COVID-19, demand for such products is increasing:

- Hospitals, clinics, elderly care homes, distributors, Government, etc. have **higher awareness for emergency reserves (stocks)**.
- Importers and distributors are looking for new business partners. They are now **looking for multiple business partners in multiple countries** to avoid risks.



Source: Japan External Trade Organization (JETRO)

## 1. Who Exhibit? (Exhibitors)



Face Masks



Gloves



Gowns, Protective Suits



Various PPEs



Disposables Tubes, Parts



ICU Products



Sterilization



Lab Products

## 2. Strong Industry Demand (Visitors Comments)

### **Distributor A:**

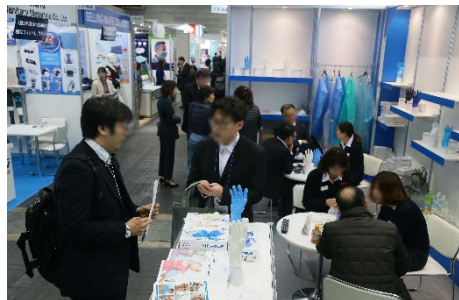
I am looking for new suppliers for face masks, especially from overseas.

### **Importer B:**

We want to buy medical disposables. We are expanding our business to medical fields too.

### **Distributor C:**

At MEDICAL JAPAN you can find a large number of medical disposable manufacturers. We make sure to visit every year.



## 3. Exhibit Now!

[Click HERE](#)  
for more information on Exhibiting

To decide your exhibiting, we are happy to send you more information.

- Costs for exhibiting
- Available booth locations
- Importer/Distributor Matching (FREE of charge)
- Exhibitor Support Services (Shipping, Interpreters, etc.)
- Others

Contact: MEDICAL JAPAN Show Management  
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